

Name of Organization	President/CEO/ Executive Director or VP	Base Compensation	Potential Bonus	Other Compensation	Retirement/ Deferred Payment	Tax-Free Benefits	Total Compensation	Year Ending
American Petroleum Institute	Jack N. Gerard*	\$2,760,703	\$1,075,300	\$1,662,220	\$1,247,821	\$27,730	\$6,773,774	2016
American Seed Trade Assoc.	Andrew LaVigne	\$685,730	\$70,000		\$107,000	\$33,702	\$896,432	2017
Agricultural Retailers Assoc.	Daren Coppock	\$343,909			\$21,542	\$18,136	\$383,587	2017
American Bakers Assoc.	Robb Mackie	\$319,359	\$90,000		\$21,200	\$26,928	\$457,487	2016
American Bankers Assoc.^	Frank A. Keating II (retired Dec. 31, 2015)*	\$1,447,575	\$425,000	\$1,030,065	\$97,150	\$17,717	\$3,017,479	2016
	Rob Nichols (began Jan. 4, 2016)	\$559,634	\$75,000	\$3,786	\$141,450	\$7,484	\$787,354	2016
American Beverage Assoc.	Susan K. Neely*	\$1,105,497	\$567,000		\$686,750	\$15,063	\$2,374,310	2016
American Coalition for Ethanol	Brian Jennings	\$123,013		\$4,057			\$127,070	2016
American Cotton Shippers	William E. May	\$226,732	\$30,000	\$17,978	\$14,331	\$21,404	\$310,445	2016
American Egg Board	Anne Alonzo	\$297,083	\$61,500	\$673.20	\$20,089.13	\$1,150	\$380,495.74	2017
American Farm Bureau Federation	Bob Stallman*	\$738,277		\$3,564	\$70,180	\$20,195	\$832,216	2016
American Farmland Trust	John Piotti (started 7-1-16, reflects 6 mo. salary)	\$112,861					\$112,861	2017
American Feed Industry Association	Joel Newman	\$382,541	\$56,250		\$30,646	\$32,415	\$501,852	2017
American Frozen Food Institute	Alison Bodor	\$230,946		\$33,179		\$16,218	\$280,343	2016
American Lamb Board	Megan Wortman	\$120,000		\$3,000			\$123,000	2017
American Soybean Association	Steve Censky*	\$318,036	\$12,657		\$7,950	\$23,078	\$361,721	2016
American Sugar Alliance	Vickie Myers	\$180,238			\$27,036		\$207,274	2017
American Sugarbeet Growers Assoc.	Luther Markwart	\$365,832			\$40,500	\$38,846	\$445,178	2017
American Veterinary Medical Assoc.	Ron DeHaven*	\$488,551	\$7,008		\$26,500	\$1,125	\$523,184	2016
American Wind Energy Assn.	Thomas C. Kieran	\$480,416	\$103,000		\$74,080	\$9,250	\$666,746	2016
American Society for the Prevention of Cruelty to Animals	Matthew Bershadker	\$436,580		\$810	\$22,108	\$4,153	\$463,651	2016
Assoc. of Public and Land-Grant Universities	Peter McPherson	\$511,123		\$8,300	\$136,500	\$17,023	\$672,946	2016
Cattlemen's Beef Promotion & Research	Polly Ruhland*	\$275,000	\$25,000		\$30,000		\$330,000	2017
Center for Budget and Policy Priorities	Robert Greenstein	\$205,097			\$14,755	\$21,666	\$241,518	2016
Center for Food Safety	Andrew Kimbrell	\$226,467			\$16,537		\$243,004	2016
Center for Rural Affairs	Brian Depew	\$92,131		\$12,451			\$104,582	2017
Center for Science in the Public Interest	Michael Jacobson*	\$195,926		\$3,278	\$3,580	\$1,663	\$204,447	2017
Consumer Federation of America	Stephen Brobeck	\$132,714		\$6,636			\$136,077	2017
Consumer Reports Inc	Marta Tellado	\$597,362		\$6,887	\$44,500	\$3,180	\$651,929	2017
Corn Refiners Assoc. Inc	John Bode	\$588,806		\$1,980	\$27,825	\$31,350	\$649,961	2016
Cotton Board	William Gillon	\$289,819	\$33,765	\$3,699	\$32,880	\$3,000	\$363,163	2017
Cotton Council International	Bruce Atherley	\$224,794		\$4,141	\$18,527	\$13,028	\$260,490	2017
CropLife America	Jay Vroom (retiring end of 2018)	\$575,897	\$366,852		\$215,761	\$39,153	\$981,897	2017
Dairy Management Inc.	Thomas Gallagher	\$575,000	\$50,000	\$334,448	\$36,988	\$14,943	\$1,011,379	2016
Defenders of Wildlife	Jamie Rappaport Clark	\$408,500		\$2,412	\$28,651	\$6,596	\$446,159	2017
Ducks Unlimited Inc	H. Dale Hall	\$375,886	\$133,940		\$12,388	\$14,364	\$536,578	2017
Environmental Defense Fund	Frederic D. Krupp	\$545,591	\$105,000		\$39,200	\$22,665	\$712,456	2017
Environmental Law & Policy Center of Midwest	Howard A Learner	\$370,445	\$500	\$655	\$18,000	\$28,021	\$417,621	2017

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Environmental Working Group	Ken Cook	\$295,000			\$8,500	\$9,062	\$312,562	2017
Farm Credit Council	Kenneth Auer*	\$24,359	\$349,000	\$43,924	\$45,931	\$2,480	\$465,694	2016
	Todd Van Hoose	\$458,032	\$200,000	\$18,900		\$2,921	\$679,853	2016
Feeding America	Diana Aviv*	\$531,597	\$111,184	\$11,102	\$33,900	\$19,797	\$707,580	2017
Fertilizer Institute	Chris Jahn	\$552,374			\$15,967	\$31,747	\$600,088	2016
Farm Foundation	Constance Cullman (started May 2016)	\$128,333			\$33,000	\$3,183	\$164,516	2017
	Neilson Conklin*	\$214,118	\$31,341		\$32,281	\$15,874	\$293,614	2017
FFA Organization	Dwight Armstrong*	\$185,349		\$22,120	\$27,608	\$41,412	\$276,489	2016
	Mark Poeschl (started August 2016)	\$72,651		\$24,181			\$96,832	2016
FFA Foundation	Dwight Armstrong*	\$68,609					\$68,609	2016
	Molly Ball	\$189,725		\$240	\$18,996	\$28,495	\$237,456	2016
Florida Sugar Cane League	Ryan Weston	\$487,946	\$125,000				\$612,946	2016
Food and Water Watch	Wenonah Hauter	\$220,000			\$22,000	\$8,819	\$250,819	2016
Food Marketing Institute Foundation	Leslie G. Sarasin	\$1,292,622	\$845,000	\$35,912	\$21,200	\$28,936	\$2,223,670	2016
Food Policy Action	Monica Mills (started July 2017)	\$160,000					\$160,000	2016
Food Research & Action Center	James Weill	\$200,109			\$12,006	\$19,855	\$231,970	2016
Friends of the Earth	Erich Pica	\$173,071			\$5,056	\$21,502	\$199,629	2017
Grocery Manufacturers Assoc.	Pamela Bailey*	\$1,289,452	\$634,788	\$42,291	\$516,976	\$34,072	\$2,517,579	2017
Growth Energy	Tom Buis (left 5/16)*	\$598,878		\$396	\$18,000	\$733	\$618,007	2016
	Emily Skor (started 5/16)	\$364,058	\$20,000	\$40	\$17,100	\$8,558	\$409,756	
Hass Avocado Board	Emiliano Escobedo	\$288,750	\$28,875	\$11,000			\$328,625	2017
Humane Society of the U.S.	Wayne Pacelle	\$348,444		\$38,756	\$24,686	\$13,696	\$425,582	2017
Independent Community Bankers of America	Camden Fine*	\$1,800,000	\$200,000	\$468,670	\$108,900	\$17,868	\$2,595,438	2016
Institute for Agriculture and Trade Policy	Juliette Majot	\$103,309		\$4,504			\$107,813	2017
International Dairy Foods Assoc.	Constance E. Tipton*	\$777,120			\$158,300	\$14,581	\$950,001	2017
Mushroom Council	Bart Minor	\$246,622					\$246,622	2017
National 4-H Council	Jennifer Sirangelo	\$429,792			\$53,551	\$21,097	\$504,440	2017
National Assoc. of Conservation Districts	Jeremy Peters	\$142,336			\$7,192	\$6,599	\$156,127	2016
National Assoc. of Counties	Matthew Chase	\$344,916	\$35,200	\$7,396	\$30,316	\$23,839	\$441,667	2016
National Assoc. of State Departments of Agriculture	Barbara Glenn	\$280,000			\$11,200	\$16,000	\$307,200	2017
National Assoc. of Wheat Growers and NAWG Foundation	Chandler Goule	\$247,854		\$16,040			\$263,894	2016
National Audubon Society	David Yarnold	\$491,615	\$63,000	\$23,544	\$21,200	\$18,546	\$617,905	2017
National Biodiesel Board	Donnell Rehagen	\$228,335	\$40,000		\$14,444	\$20,141	\$302,920	2017
	Joe Jobe*	\$476,344	\$50,000		\$8,250	\$13,066	\$497,660	2017
National Cattlemen's Beef Assoc.	Forrest Roberts*	\$386,523		\$304,834	\$9,130	\$11,712	\$712,199	2016
	Kendal Frazier, CEO	\$298,478	\$29,492		\$21,200	\$14,186	\$363,356	2016
National Chicken Council	Michael J. Brown	\$521,698				\$42,540	\$564,238	2016
National Confectioners Assoc.	John Downs	\$711,092	\$150,000	\$15,919	\$83,125	\$15,273	\$975,409	2017

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National Corn Growers Assoc.	Christopher Novak*	\$419,889	\$20,000		\$26,500	\$25,468	\$491,857	2017
National Cotton Council	Gary Adams	\$277,826	\$8,544	\$1,420	\$31,838	\$23,220	\$342,848	2016
National Council of Farmer Cooperatives	Charles Conner	\$506,626	\$172,050		\$31,800	\$2,026	\$712,502	2016
National Dairy Promotion and Research Board	Thomas Gallagher (4)	\$612,500	\$50,000				\$662,500	2017
National Farmers Union	Roger Johnson	\$271,377	\$29,550		\$16,283	\$6,764	\$323,974	2016
National Fluid Milk Processor Promotion Board	Julia Kadison	\$298,480	\$44,354				\$342,834	2018
National Grain and Feed Assoc.	Randall Gordon	\$340,237			\$46,535	\$24,329	\$411,101	2017
National Grange	Betsy Huber	\$55,211					\$55,211	2016
National Grocers Assoc.	Peter Larkin	\$539,587	\$187,000	\$3,089	\$70,500	\$36,480	\$836,656	2016
National Honey Board	Margaret Lombard	\$200,000		\$12,000			\$212,000	2017
National Mango Board	Manuel Michel	\$115,000	\$11,500	\$50,000			\$176,500	2017
National Milk Producers Federation	Jim Mulhern	\$650,000	\$120,000	\$57,182	\$26,171	\$31,432	\$884,785	2016
National Oilseed Processors Assoc.	Thomas Hammer	\$292,114			\$12,674	\$20,505	\$325,293	2017
National Peanut Board	Robert Parker	\$243,500	\$20,000	\$900			\$264,400	2017
National Pork Board	Bill Even	\$340,000	\$56,000				\$406,000	2017
National Pork Producers Council	Neil Dierks	\$278,250	\$40,750		\$16,694	\$14,456	\$350,150	2016
National Potato Council	John Keeling	\$280,815				\$37,230	\$318,045	2017
National Potato Promotion Board	Blair Richardson	\$520,000					\$520,000	2017
National Processed Raspberry Council	Tom Krugman	\$120,000					\$120,000	2017
Natural Resources Defense Council	Rhea Suh	\$446,142	\$55,000	\$40,000		\$10,157	\$551,299	2016
National Renderers Assoc.	Nancy Foster	\$227,656			\$11,838	\$10,474	\$249,968	2016
National Restaurant Assoc.	Dawn M. Sweeney	\$1,683,408	\$1,124,605	\$44,495	\$1,596,621	\$24,347	\$4,473,476	2016
National Rural Electric Cooperative Association	Jeffrey Connor(1)	\$379,754	\$200	\$131,638	\$40,349	\$36,066	\$588,007	2016
National Rural Electric Cooperative Association	Jim Matheson (started July 19, 2016)	\$478,266	\$100,200	\$2,281	\$2,323	\$16,010	\$598,980	2016
National Wildlife Federation	Collin O'Mara	\$311,930	\$11,523	\$36,378	\$17,500	\$21,585	\$398,916	2017
National Watermelon Board	Mark Arney	\$202,076	\$9,000	\$6,000		\$17,366	\$234,442	2017
North American Meat Institute	Barry Carpenter	\$466,271	\$140,000	\$19,186	\$21,200	\$8,931	\$655,558	2016
North American Millers Assoc.	James A. McCarthy	\$295,608			\$8,750	\$23,366	\$327,724	2017
Organic Consumers Assoc.	Ronald Cummins	\$112,500					\$112,500	2016
Organic Trade Assoc.	Laura Batcha	\$278,374			\$24,000		\$302,374	2016
People for the Ethical Treatment of Animals	Ingrid Newkirk	\$22,688		\$3,955			\$26,643	2017
Paper/Paper Based Packaging Board	Mary Anne Hansen	\$264,910					\$264,910	2017
Pheasants Forever Inc.	Howard K. Vincent	\$299,984		\$31,705			\$331,689	2017
Ranchers Cattlemen Action Legal Fund; United Stockgrowers of America	William Bullard Jr.	\$175,190					\$175,190	2016
Renewable Fuels Assoc.	Robert Dinneen (plans to retire at year-end)	\$398,200	\$125,000		\$53,000	\$29,239	\$605,439	2016
Snack Food Assoc.	Tom Dempsey*	\$301,282	\$30,000			\$18,695	\$349,977	2016
Softwood Lumber Board	Steve Lovett (2)	\$280,900	\$150,000	\$98,315			\$529,215	2017
U.S. Beet Sugar Assoc.	James Johnson*	\$378,675		\$25,000	\$10,600		\$414,275	2016
U.S. Dairy Export Council	Tom Suber *	\$365,650	\$110,000	\$1,215,764	\$170,264	\$40,402	\$1,902,080	2015

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U.S. Farmers and Ranchers Alliance	Randy Krotz*	\$190,115			\$8,548	\$11,925	\$210,558	2016
U.S. Grains Council	Tom Sleight	\$343,289	\$15,000		\$42,094	\$20,808	\$421,191	2016
U.S. Highbush Blueberry Council	Mark Villata	\$205,200		\$41,922			\$247,122	2017
U.S. Meat Export Federation	Philip Seng*	\$455,230			\$24,410	\$23,625	\$503,265	2016
United Sorghum Checkoff and National Sorghum Producers (3)	Tim Lust	\$220,000			\$11,000	\$6,940	\$237,940	2017
U.S. Soybean Export Council	James Sutter	\$418,820	\$42,500	\$20,322	\$17,271	\$34,235	\$533,148	2016
U.S. Wheat Associates	Alan Tracy*	\$312,600			\$31,260	\$26,266	\$370,126	2017
Union of Concerned Scientists	Kenneth Kimmell	\$282,859		\$1,500	\$23,261	\$26,227	\$333,847	2017
United Fresh Produce Assoc.	Thomas Stenzel	\$474,989	\$240,421	\$104,215	\$202,600	\$8,003	\$1,030,228	2017
United Soybean Board	John Becherer*	\$369,564	\$35,880	\$1,789	\$47,700	\$9,293	\$464,226	2017
USA Rice Federation	Elizabeth C. Ward	\$344,069	\$45,000		\$39,750	\$19,066	\$447,885	2016
Waterkeeper Alliance	Robert F. Kennedy, Jr.	\$200,000				\$24,775	\$224,775	2017
Waterways Council	Michael Toohey	\$318,511	\$48,125	\$6,601	\$18,048	\$33,606	\$424,891	2016

*: No longer serves as CEO

^: ABA's 990 covers fiscal year beginning Sept. 1, 2015

(1): Connor served as interim NRECA CEO until Matheson started with the organization in July 2016

(2): Outsourced contractor

(3): Lust serves as the CEO of both the checkoff and sorghum producer group

(4) Thomas Gallagher is also compensated from Dairy Management Inc.