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METHODOLOGY

<table>
<thead>
<tr>
<th>Respondents</th>
<th>750 Producers throughout the nation with over 200 acres of farmland</th>
</tr>
</thead>
<tbody>
<tr>
<td>Interviewing dates</td>
<td>October 5-18, 2016</td>
</tr>
<tr>
<td>Type of survey</td>
<td>Telephonic</td>
</tr>
<tr>
<td>Number of completed interviews</td>
<td>750</td>
</tr>
<tr>
<td>Margin of Error</td>
<td>+/- 3.6% with 95% confidence</td>
</tr>
<tr>
<td>Length</td>
<td>10 minutes average completion time</td>
</tr>
</tbody>
</table>

The telephonic survey conducted from October 5-18, 2016 was designed to gain input from producers across the nation on issues pertaining to the upcoming Presidential election. The survey questions were developed by Aimpoint Research consultants in collaboration with Agri-Pulse Communications, Inc. and the American Farm Bureau Federation.

In general, surveys of this type are intended to take a snapshot of public opinion at a specific time and on specific issues. The survey results provide a conduit for public opinion to be considered in planning and communications initiatives. It is important to note that respondents react to questions with top-of-mind responses and are not privy to in-depth supporting information nor do they have the luxury of debating the questions with experts. Therefore, the survey results provide general guidance for planning purposes, but should not be interpreted as a referendum on complex policy and planning decisions.

Producers throughout the nation were randomly selected and interviewed telephonically. Seven hundred and fifty interviews were completed over 12 days and results are statistically sound within a 3.6% margin of error 95% of the time. The survey took the average respondent 10 minutes to complete.

The following report presents the results of the survey. Word clouds are reflective of the answers received from open-ended survey questions. The larger the word appears, the more frequently that response was received. Due to rounding, the values indicated in graphs may not necessarily add up to 100%. Like all polls, this opinion survey research is subject to other possible sources of error, such as unintentional bias in the wording of questions, data-entry error and nonresponse bias.
PROFILE OF RESPONDENTS

Gender
- Male: 83%
- Female: 17%

Age
- 18-34: 6%
- 35-44: 8%
- 45-54: 19%
- 55+64: 27%
- 65+: 40%

Acreage
- 200-499: 45%
- 500-999: 27%
- 1,000-1,999: 18%
- 2,000+: 10%

Political Stance
- Republican or Republican Leaning: 67%
- Democrat or Democratic Leaning: 20%
- Independent: 12%
- Refused: 2%
SURVEY RESULTS

Are you satisfied or dissatisfied with the way things are going in this country today?

All Respondents

- Very satisfied: 1.2%
- Somewhat satisfied: 10.1%
- Don't know: 2.7%
- Very dissatisfied: 64.5%
- Satisfied: 11.3%
- Dissatisfied: 21.5%

Gender Breakdown

- Male
  - Satisfied: 11%
  - Dissatisfied: 87%
- Female
  - Satisfied: 13%
  - Dissatisfied: 83%

Political Party Breakdown

- Republican
  - Satisfied: 8%
  - Dissatisfied: 91%
- Democrat
  - Satisfied: 22%
  - Dissatisfied: 73%
- Independent
  - Satisfied: 14%
  - Dissatisfied: 80%

Acreage Breakdown

- 200-499 acres
  - Satisfied: 13%
  - Dissatisfied: 85%
- 500-999 acres
  - Satisfied: 5%
  - Dissatisfied: 91%
- 1,000-1,999 acres
  - Satisfied: 17%
  - Dissatisfied: 79%
- 2,000+ acres
  - Satisfied: 12%
  - Dissatisfied: 86%
Battleground States Breakdown

- Florida: 96% Satisfied, 4% Dissatisfied
- North Carolina: 90% Satisfied, 10% Dissatisfied
- Pennsylvania: 90% Satisfied, 10% Dissatisfied
- Ohio: 92% Satisfied, 8% Dissatisfied

Age Breakdown

- 18-34: 14% Satisfied, 86% Dissatisfied
- 35-44: 8% Satisfied, 92% Dissatisfied
- 45-54: 11% Satisfied, 89% Dissatisfied
- 55-64: 11% Satisfied, 89% Dissatisfied
- 65+: 12% Satisfied, 88% Dissatisfied
Generally speaking, do you consider yourself to be, or lean Republican, Democrat or Independent on most issues?

### Gender Breakdown

- Male: 71% Republican, 16% Democrat, 11% Independent
- Female: 48% Republican, 38% Democrat, 13% Independent

### Acreage Breakdown

- 200-499 acres: 67% Republican, 21% Democrat, 11% Independent
- 500-999 acres: 69% Republican, 19% Democrat, 11% Independent
- 1,000-1,999 acres: 63% Republican, 20% Democrat, 14% Independent
- 2,000+ acres: 71% Republican, 13% Democrat, 11% Independent
If the election for President were being held today, and the candidates were Donald Trump, Hillary Clinton, Gary Johnson, and Jill Stein, for whom would you vote?

All Respondents

- Donald Trump: 55.4%
- Hillary Clinton: 17.8%
- Gary Johnson: 2.2%
- Jill Stein: 1.2%
- Undecided: 15.0%
- Refused: 8.4%

Gender Breakdown

- Male:
  - Donald Trump: 59%
  - Hillary Clinton: 15%
  - Gary Johnson: 14%
  - Undecided: 2%

- Female:
  - Donald Trump: 37%
  - Hillary Clinton: 33%
  - Gary Johnson: 1%
  - Undecided: 2%
As we head into the 2016 presidential election, what do you view as the one most important issue facing this country?

**All Respondents**

- Climate change: 9.8%
- Deficit reduction: 15.5%
- Economic growth: 18.9%
- Environment: 2.4%
- Farm bill: 6.1%
- Healthcare: 8.9%
- Highways & infrastructure: 5.2%
- Immigration / Ag labor: 5.9%
- National security / Terrorism: 6.6%
- Renewable energy: 5.2%
- Moral values: 12.1%
- Cost and reach of Federal regulations: 3.5%

**Political Party Breakdown**

- **Republican**
  - Climate change: 16%
  - Environment: 19%
  - Highways & infrastructure: 12%
  - Cost & reach of Federal regulations: 10%
  - Moral values: 9%
  - Deficit reduction: 7%
  - Farm bill: 6%
  - Immigration / Ag labor: 5%
  - National security / Terrorism: 6%

- **Democrat**
  - Climate change: 18%
  - Environment: 16%
  - Highways & infrastructure: 3%
  - Cost & reach of Federal regulations: 5%
  - Moral values: 6%
  - Deficit reduction: 4%
  - Farm bill: 4%
  - Immigration / Ag labor: 6%
  - National security / Terrorism: 5%

- **Independent**
  - Climate change: 9%
  - Environment: 18%
  - Highways & infrastructure: 17%
  - Cost & reach of Federal regulations: 3%
  - Moral values: 5%
  - Deficit reduction: 7%
  - Farm bill: 5%
  - Immigration / Ag labor: 3%
  - National security / Terrorism: 15%
  - Renewable energy: 0%
Are you satisfied or dissatisfied with the overall condition of American agriculture today?

**All Respondents**
- Very satisfied: 5.6%
- Somewhat satisfied: 31.4%
- Somewhat dissatisfied: 29.7%
- Very dissatisfied: 30.7%
- Don't know: 2.5%

**Gender Breakdown**
- Male:
  - Satisfied: 35%
  - Dissatisfied: 62%
- Female:
  - Satisfied: 45%
  - Dissatisfied: 52%

**Political Party Breakdown**
- Republican:
  - Satisfied: 32%
  - Dissatisfied: 66%
- Democrat:
  - Satisfied: 49%
  - Dissatisfied: 50%
- Independent:
  - Satisfied: 46%
  - Dissatisfied: 50%

**Acreage Breakdown**
- 200-499 acres:
  - Satisfied: 36%
  - Dissatisfied: 61%
- 500-999 acres:
  - Satisfied: 40%
  - Dissatisfied: 57%
- 1,000-1,999 acres:
  - Satisfied: 35%
  - Dissatisfied: 63%
- 2,000+ acres:
  - Satisfied: 38%
  - Dissatisfied: 60%
Battleground States Breakdown

- Florida: 78% Dissatisfied, 22% Satisfied
- North Carolina: 68% Dissatisfied, 30% Satisfied
- Pennsylvania: 72% Dissatisfied, 28% Satisfied
- Ohio: 52% Dissatisfied, 44% Satisfied

Age Breakdown

- 18-34: 33% Satisfied, 67% Dissatisfied
- 35-44: 33% Satisfied, 65% Dissatisfied
- 45-54: 33% Satisfied, 63% Dissatisfied
- 55-64: 36% Satisfied, 60% Dissatisfied
- 65+: 41% Satisfied, 57% Dissatisfied
Would you say federal regulatory policies related to agriculture are going in the right direction or have they gotten off on the wrong track?

All Respondents

Don't know: 15.0%
Right direction: 14.0%
Wrong track: 71.0%

Gender Breakdown

<table>
<thead>
<tr>
<th></th>
<th>Male</th>
<th>Female</th>
</tr>
</thead>
<tbody>
<tr>
<td>Right direction</td>
<td>71%</td>
<td>14%</td>
</tr>
<tr>
<td>Wrong track</td>
<td>14%</td>
<td>71%</td>
</tr>
</tbody>
</table>

Political Party Breakdown

<table>
<thead>
<tr>
<th>Party</th>
<th>Right direction</th>
<th>Wrong track</th>
</tr>
</thead>
<tbody>
<tr>
<td>Republican</td>
<td>10%</td>
<td>76%</td>
</tr>
<tr>
<td>Democrat</td>
<td>22%</td>
<td>62%</td>
</tr>
<tr>
<td>Independent</td>
<td>25%</td>
<td>63%</td>
</tr>
</tbody>
</table>

Acreage Breakdown

<table>
<thead>
<tr>
<th>Acreage</th>
<th>Right direction</th>
<th>Wrong track</th>
</tr>
</thead>
<tbody>
<tr>
<td>200-499 acres</td>
<td>16%</td>
<td>70%</td>
</tr>
<tr>
<td>500-999 acres</td>
<td>16%</td>
<td>69%</td>
</tr>
<tr>
<td>1,000-1,999 acres</td>
<td>9%</td>
<td>74%</td>
</tr>
<tr>
<td>2,000+ acres</td>
<td>9%</td>
<td>73%</td>
</tr>
</tbody>
</table>
Region Breakdown

<table>
<thead>
<tr>
<th>Region</th>
<th>Right direction</th>
<th>Wrong track</th>
</tr>
</thead>
<tbody>
<tr>
<td>Northeast</td>
<td>0%</td>
<td>80%</td>
</tr>
<tr>
<td>Mid-Atlantic</td>
<td>3%</td>
<td>76%</td>
</tr>
<tr>
<td>Southeast</td>
<td>17%</td>
<td>70%</td>
</tr>
<tr>
<td>Midwest</td>
<td>14%</td>
<td>69%</td>
</tr>
<tr>
<td>Middle Plains</td>
<td>17%</td>
<td>72%</td>
</tr>
<tr>
<td>Middle South</td>
<td>10%</td>
<td>65%</td>
</tr>
<tr>
<td>West</td>
<td>6%</td>
<td>81%</td>
</tr>
</tbody>
</table>
Which types of federal regulatory actions are most burdensome to you? (select all that apply)

All Respondents

- Water quality regulations 22%
- Air quality regulations 18%
- Pesticide regulations 35%
- Farm labor regulations 21%
- Don't know 20%